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CNPR Pharmaceutical Sales Training Program - NAPSRx

6. Which of the following is NOT one of the stages in the classic approach to brand development strategy covered in your manual? A. brand personality. B. brand positioning. C. brand quality. D. brand values . 7 What are vasodilators used to do? A. decrease vascular resistance and increase blood flow. B. mimic pathogens to stimulate the immune system

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